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## Pinja manages its private clouds with Verne Cloud Management Platform

Delivers transparency and control

11

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Jari Alamaa,

Service Manager, Cloud Services, Pinja



Pinja renewed its private cloud services by moving them to a colocation data center hosted by Verne Finland. At the same time, it took advantage of Verne Cloud Management Platform, a comprehensive system for managing hybrid and multicloud environments. With it, Pinja achieved transparency into its own private cloud.

Pinja is an international software company with customers in 30 countries. Pinja offers SaaS services and is a digitalisation partner for its customers, providing software development, knowledge management, cloud services, IT services and service desk services. Pinja's headquarters and service production is in Finland.

An important part of Pinja's cloud services offering is WS.IaaS (Wholesale Infrastructure as a Service) and private cloud services, which are jointly produced with Verne Finland. These environments and the customers operating in them are managed via Verne's Cloud Management Platform (CMP).

## End-to-end management for all cloud environments

Verne's CMP is a complete solution for managing hybrid and multi-cloud environments. Based on Morpheus Data's award-winning technology, it is suitable for both in-house use and for service providers to manage customer environments.

CMP enables the operation, orchestration and optimisation of multi-cloud environments via a single solution. With Verne's Platform you can:

- Achieve visibility into your multi-cloud environment
- Provide transparency into the management of your cloud environment
- Efficiently and transparently build and operate your own private cloud or a private cloud for your customers, using pre-built integrations and selfcreated libraries
- Automate routine tasks and workflows within CMP and through integrations
- Manage the entire lifecycle of applications and environments
- Flexibly and quickly publish applications to any cloud
- Monitor resource usage and optimise costs
- Receive recommendations to reduce costs based on resource usage.

CMP supports all public cloud services and a comprehensive range of private cloud solutions, ensuring users can always get the most out of their multi-cloud environments without worrying about cloud-lock.



# Cooperation between Pinja and Verne

The collaboration between Pinja and Verne Finland started in 2019, when Pinja started delivering private cloud services from Verne's data center, which is certified carbon neutral. At the same time, Pinja abandoned its own data center and the legacy solutions used to manage it.

"Moving away from our own data center allows us to develop more diversified services that are closer to our customers' businesses.

"The partnership with Verne Finland helps us to focus our skills development, and to have a reliable and competent partner to take care of the technical environment.

"At the same time, we gained access to a powerful end-to-end solution (CMP) for managing our cloud environments, which replaced several separate tools we were using before and enables us to improve our operations and services," said Tuomas Lassila, VP Pinja Service Operations.



## Cloud Management Patform serves both technology experts and businesses

Pinja offers its customers dedicated private cloud capacity and shared WS.laaS cloud capacity from the data center operated by Verne Finland. This is managed by Pinja using Verne's CMP.

Previously, Pinja used separate tools to manage its own data center, but CMP has replaced them all. At the same time, the platform brought new layers of private cloud capacity management. This means that CMP is not only used by Pinja's technical experts, it is also leveraged for administrative and business needs.

Jari Alamaa, who leads Pinja's Cloud Services team, says that the biggest change has been improved transparency:

"The introduction of CMP brought us a lot of new opportunities. It was a big change from before, when we didn't have visibility into, for example, how much capacity had been allocated to different SaaS services at Pinja. Now we have detailed reports. This allows us to allocate costs more accurately according to usage. The same applies to the shared WS.laaS capacity.

"With CMP, we can also provide administrative and business roles with visibility into the managed environment and capacity usage. This comprehensive reporting provides the tools to improve services and the environment - both for us and our customers. In the future, we plan to develop automation around this, for example for billing."



#### **Future benefits**

In Pinja's organisation, the use of CMP is still in its infancy, but its potential has been recognised. CMP provides the company with useful and precisely targeted information on capacity consumption. It is also easy to link CMP to other applications, making it possible to use the information it reports to create automation for billing or separate BI solutions, for example.

By enabling the creation of different views and different levels of rights, CMP has allowed a wider range of users to have visibility into Pinja's production environments and reports without the concern of compromising the environment.

Even greater business benefits can be expected, as a comprehensive multi-cloud management system enables many things that were not possible before.

"I believe that the use of Cloud Management Platform will continue to drive what we do in a more quantitative, and therefore more efficient, way. In addition, we will be able to improve our services to customers through automation or, for example, by offering to manage our customers' entire multi-cloud environments directly from CMP," Alamaa concluded.